

## Ci Technology Database-China Sample Site Opportunity Profile

THIS IS A FICTITIOUS SITE AND IS FOR DEMONSTRATION PURPOSES ONLY. This represents the intelligence available for locations in the CiTDB in China. Intelligence for China will be delivered in raw data format only. Hard copy profiles are not available.

### 中外运欧西爱斯国际快递有限公司上海分公司 OCS-Sinotrans International Express Co., Ltd. Shanghai Filiale

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上海市, 上海市 200000  
中  
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Site ID: 134004413

No. 865 Hongjing Rd.  
Shanghai, Shanghai, 20000  
China

### Information on this Site

Employees	752	IT Employee Range	10-24
Enterprise Status	Ultimate HQ	Parent Name	Sinotrans International
Industry (SIC)	6022, FIN-Commercial Banks		

### Overview of Technology Initiatives Next 24 Months

Purchase and installation of 5+ Servers:	No
<b>Deployment of a server virtualization project:</b>	<b>Yes</b>
Purchase/installation of 50+ more new PCs	No
Deployment of storage virtualization project	No
Deployment of a new Storage Area Network	No
A new initiative to lower power consumption	No
<b>Deployment of a new ERP solution</b>	<b>Yes</b>
Adoption of Microsoft Vista	No
Deployment/expansion of Open Source	No
<b>Deployment of Voice over IP phone system</b>	<b>Yes</b>
Purchase and installation of new phone system	No
Expansion of a Wireless Network	No
WAN Acceleration/Bandwidth	Yes
Expansion of Network Security	No
Long distance contract expires	No
Cellular phone service contract expires	No

### Critical Technology Initiative Intelligence

Initiative	Timeframe	Budget	Preferred Vendor	Decision Maker
<b>Deployment of a server virtualization project</b>	7-9 months	\$50,000-\$99,999	HP	强 李 IT部 经理 Mr Qiang Li IT Manager qli@163.com
<b>Deployment of a new ERP solution</b>	10-12 months	\$25,000-\$49,999	SAP	怀龙 郭 信息中心 主管 Mr Huailong Guo Information Center Superintendent hguo@163.com
<b>Deployment of Voice over IP phone system</b>	13-24 months	\$100,000-\$249,999	Avaya	强 李 IT部 经理 Mr Qiang Li IT Manager qli@163.com



Site Technology Totals

Total PC's:	729	Total Printers:	122
➤ Desktop PC's:	400	Total Storage Capacity:	6+ TB
➤ Portable PC's:	329	Total Network Lines:	23
Total Servers:	10	Total Phone Extensions:	800
IT Budget Growth (next 12 months)	10+%	WAN Status	Host and Remote
Outsourced Software/Programming	Yes	Outsourced LAN/Network Mgmt	No
Outsourced System Integration:	Yes	Outsourced Hardware Maintenance	Yes

Preferred Technology Vendors

Desktop PCs	Dell	Cellular Provider	China Telecom
Notebook PCs	Lenovo	CRM	Siebel
Servers	HP	Server OS	Windows XP
Database	Oracle	ERP	SAP
Groupware	Microsoft	Long Distance	China Telecom
Network Lines	China Telecom	Network Security Software	McAfee
Phone System	Avaya	Printers	HP
Programming Language	Java	Storage	EMC

Contacts / Functions

CONTACT/FUNCTIONS

焕明 陈	President/General Manager
总经理	
Mr. Huanming Chen	
Director	
晓武 杨	Senior Sales/Marketing Manager
销售部副总经理	
Mr Xiaowu Yang	
Sales Manager	
强 李	Senior Information Systems Manager
IT部 经理	PC Manager
Mr Qiang Li	
IT Manager	
国任 魏	Telecommunications Manager
IT部 网络维护	LAN/Networks Manager
Mr Guoren Wei	
IT Meshwork Maintenance	
海 许	Software/Applications Manager
信息科主任	
Mr Hai Xu	
Information Section Director	